

Sales	Rebacco Company
1221 1, 2, 3	1222 20, 21, 24, 25, 26
1222 4, 3, 4, 6, 8, 9	1223 21, 24
1223 5	1224 28
1224	1225 22, 23, 24, 26, 27, 29
1225 2, 3, 6, 7	1226 26
1226 1, 2, 3, 4, 5, 6	PC SC
1227 1, 2, 5, 6, 9	MC PA
1240	
1244	RSM RBM

D. L. BOMGARDNER  
Key Account Manager

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Exton, PA 19341  
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May 14, 1998

To: All Division Managers and Sales Reps With Responsibility for 7-Eleven Chain  
ID 0001-04-02.  
ROU's 1210, 1310, 1610, 1710, please distribute.

Subject: **7-Eleven Approved Contract Plan Exceptions**

Dear Ladies and Gentlemen:

Currently, there are a variety of merchandising contract plans and payment rates in the system. I understand that there may be special situations where we had to contract with a Franchise Operator under a different plan; however this should be on a exception basis.

In order to provide Southland with information relative to the "exception" scenarios, I need your assistance as follows:

- Attached is a spreadsheet and a list of stores in each Sales Rep's territory that have contracts signed other than the \$250.00/Month Special 7-Eleven Contract. I need each Sales Rep to provide me with specific information as to why we have elected to sign these calls on a different plan. I would appreciate a response no later than June 1, 1998.
- Also Attached is a list of the approved contract plans.

If you have any questions, please give me a call.

Sincerely,

*Denny*

D.L. Bomgardner  
DLB: jh

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"We work for smokers."

SR	RR	Acct	CC	Name	ST #	Address	City	st	Zip	contract 1	contract 2	contract 3
112602	112627	756904	A12	7-11	#30221H	226 WINTHROP AVE	LAWRENCE	MA	1843	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
113008	113022	640879	A24	7-11	#25059(C)	78 FRANKLIN ST	QUINCY	MA	2169	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
113108	113130	759843	A12	7-11	#20038(C)	WEYMOUTH RD & STEEL	ENFIELD	CT	6082	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B
122101	122225	400027	A24	7-11	#11461(C)	8 E GRAND AVE	MONTVALE	NJ	7645	PACK OUTLETNSL3B	PK OUTLT EHMC	PK AC MAT L2B
122101	122225	400047	A24	7-11	#11439(C)	370 HILLSDALE AVE	HILLSDALE	NJ	7642	PACK OUTLETNSL3B	PK OUTLT EHMC	PK AC MAT L2B
122101	122225	400385	A24	7-11	#11427(C)	2374 LEMOINE AVE	FORT LEE	NJ	7024	PACK OUTLETNSL3B	PK OUTLT EHMC	PK AC MAT L2B
122102	122226	411716	A12	7-11	#29220(F)	358 MAIN AVE	WALLINGTON	NJ	7057	PACK OUTLETNSL2C	PK ACCRUAL L2C	
122102	122226	667484	A12	7-11	#11432(C)	280 MAIN ST	NEW MILFORD	NJ	7646	PACK OUTLETNSL2C	PK ACCRUAL L2C	
122208	122221	73320	A24	7-11	#25523(C)	1089 CAMPBELL AVE	WEST HAVEN	CT	6516	PACK OUTLETNSL2B	PK AC MAT L2B	
122208	122221	768245	A24	7-11	#19697(C)	502 SAW MILL RD	WEST HAVEN	CT	6516	PACK OUTLETNSL2B	PK AC MAT L2B	
122305		113252	A12	7-11	#25053(C)	1072 MOTOR PKWY	CENTRAL IS	NY	11722	PACK OUTLETNSL3C	PK AC MAT L2B	
122305		286152	A12	7-11	#11225(C)	286 W ROE BLVD	PATCHOGUE	NY	11772	PACK OUTLETNSL3C	PK AC MAT L2B	
122305	122321	286304	A12	7-11	#15966(C)	410 MILL RD	WESTHAMPTON	NY	11977	PACK OUTLETMC	PK ACCRUAL L1A	
122305		758394	A12	7-11	#32002	863 MONTAUK HWY # 86	BAYPORT	NY	11705	PACK OUTLETNSL3C		
122605		784936	A12	7-11	#23967	220 WYCKOFF AVE	WALDWICK	NJ	7463	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
122901		550312	A12	7-11	#27942(C)	531 FULTON AVE	HEMPSTEAD	NY	11550	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B
122906		539984	A24	7-11	#27322(C)	1800 MERRICK AVE N	MERRICK	NY	11566	PACK OUTLETMC	PK AC MAT L2B	
132201	132226	789922	A04	7-11	#17118	1801 REISTERSTOWN RD	PIKESVILLE	MD	21208	PACK OUTLETNSL3B	PK OUTLT EHMC	PK ACCRUAL L1B
132205		599347	A12	7-11	#26208	7101 DARLINGTON DR	BALTIMORE	MD	21234	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B
132208	132227	412789	A12	7-11	#18208	645 E PATAPSCO AVE	BALTIMORE	MD	21225	PACK OUTLETNSL3B	PK AC MAT L2B	
132208	132228	660173	A12	7-11	#23689	2701 W FRANKLIN ST	BALTIMORE	MD	21223	PACK OUTLETNSL2D	PK AC MAT L2D	
132606	132628	278882	A12	7-11	#11291	1113 MARKET ST	WILMINGTON	DE	19801	PACK OUTLETL1F	PK ACCRUAL L1F	
133003	133028	57595	A12	7-11	#24608	2351 PLAINFIELD AVE	SOUTH PLAINFIELD	NJ	7080	PK OUTLT EHMC	PACK OUTLETLR3B	PK AC MAT L2B
133004	133426	279622	A12	7-11	#10957	900 ARENA DR	TRENTON	NJ	8610	PACK OUTLETNSL2C	PK ACCRUAL L2C	
133004	133426	279710	A12	7-11	#10972	1993 ARENA DR	TRENTON	NJ	8610	PACK OUTLETNSL2C	PK ACCRUAL L2C	
133004	133426	781072	A12	7-11	#21228	750 CHAMBERS ST	TRENTON	NJ	8619	PACK OUTLETL2B	PK ACCRUAL L2B	
133006	133024	402072	A12	7-11	#11452	2477 WOODBRIDGE AVE	EDISON	NJ	8817	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
133201	133222	276929	A12	7-11	#11379	8606 NEW FALLS RD	LEVITTOWN	PA	19054	PACK OUTLETNSL1J	PK ACCRUAL L1J	
133201	133222	277550	A12	7-11	#11366	904 TRENTON RD	FAIRLESS H	PA	19030	PACK OUTLETL2F	PK ACCRUAL L2F	
133202	133220	616148	A12	7-11	#23785	5022 CITY LINE AVE	PHILADELPHIA	PA	19131	PACK OUTLETNSL3B	PK OUTLT EHMC	PK AC MAT L2B
133203	133228	277509	A12	7-11	#11381	220 E STREET RD	WARMINSTER	PA	18974	PACK OUTLETNSL1B	PK ACCRUAL L1F	
133205	133229	278439	A12	7-11	#11312	200 NUTT RD	PHOENIXVILLE	PA	19460	PACK OUTLETL3D	PK ACCRUAL L1D	
133205	133220	604505	A12	7-11	#23682	601 FAYETTE ST	CONSHOHOCK	PA	19428	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B
133402	133423	666603	A12	7-11	#11007	926 N HIGH ST	MILLVILLE	NJ	8332	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B
133403	133428	282732	A12	7-11	#10927	316 W CUTHBERT BLVD	WESTMONT	NJ	8108	PACK OUTLETL2E	PK ACCRUAL L2E	
133406	133421	464569	A12	7-11	#11024	226 ROUTE 9	PINE BEACH	NJ	8741	PACK OUTLETNSL3B	PK AC MAT L2B	
133406	133420	493185	A12	7-11	#26992	1215 NW CENTRAL AVE	SEASIDE PARK	NJ	8752	PK OUTLT EHMC	PACK OUTLETL3B	PK AC MAT L2B
133408	133428	282747	A12	7-11	#16580	416 WHITE HORSE PIKE	OAKLYN	NJ	8107	PACK OUTLETL1I	PK ACCRUAL L1I	
133408	133429	778318	A12	7-11	#21048	3359 KENSINGTON AVE	PHILADELPHIA	PA	19134	PACK OUTLETNSL3B	PK AC MAT L2B	
162601	162626	398753	A00	7-11	#18546	2512 SHERIDAN DR	TONAWANDA	NY	14150	PACK OUTLETLR3B	PK AC MAT L2B	

SR	RR	Acct	CC	Name	ST #	Address	City	st	Zip	contract 1	contract 2	contract 3
162601	162629	665400	A12	7-11	#18474	2065 DELAWARE AVE	BUFFALO	NY	14216	PACK OUTLETLR3B	PK AC MAT L2B	
162601	162626	764609	A12	7-11	#15791	660 N FRENCH RD	AMHERST	NY	14228	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B
162602	162622	397978	A12	7-11	#15869	840 MAPLE RD	WILLIAMSVI	NY	14221	PACK OUTLETNSL3B	PK OUTLT EHMC	PK AC MAT L2B
162602		544627	A12	7-11	#11269	150 FRENCH RD.	CHEEKTOWAG	NY	14225	PACK OUTLETNSL3B	PK OUTLT EHMC	PK AC MAT L2B.
162602	162621	654775	A24	7-11	#11278	720 ELMGROVE RD	ROCHESTER	NY	14606	PACK OUTLETNSL3C	PK OUTLT EHMC	PK AC MAT L2B
162603	162623	397314	A12	7-11	#11265	4340 S BUFFALO ST	ORCHARD PA	NY	14127	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
162603	162623	397377	A12	7-11	#17385	3021 SOUTHWESTERN BL	ORCHARD PA	NY	14127	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
162603	162623	598995	A12	7-11	#18035	1470 ORCHARD PARK RD	WEST SENEC	NY	14224	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
162603	162623	764675	A12	7-11	#19112	3846 SOUTHWESTERN BL	ORCHARD PA	NY	14127	PACK OUTLETLR3B	PK OUTLT EHMC	PK AC MAT L2B
173807	173822	78643	A01	7-11	#25070	HIGH & BARNARD STS	WEST CHEST	PA	19380	PACK OUTLETNSL1C	PK AC MAT L1C	
292501	292520	915640	A12	35987	#23671	3251 S MAIN ST	HARRISONBU	VA	22801	PACK OUTLETL3B	PK OUTLT EHMC	PK AC MAT L2B

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### STORES CONTRACTED UNDER PLANS OTHER THAN THE "SPECIAL 7-ELEVEN AGREEMENT"

## ATTACHMENT II

[illegible]

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cf. JSR310c